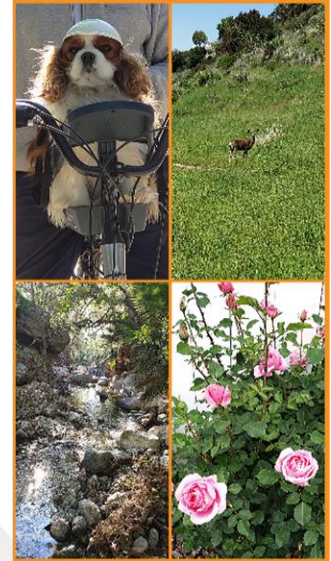


Dear Reader,

How is everything going with the stay at home orders? Well, I'm still taking those long walks early in the morning. This month I wanted to share pictures I have taken along the way. My favorite is the bike riding puppy complete with a helmet and, of course, his custom bike seat, his sister was on another bike. It sure is beautiful this time of year.

I can't express how anxious and sad I feel for the small business owners. To help in a small way, I have focused on adding to my list of trusted professionals. People I recommend to clients when they need another professional. Help me help them. Who would you recommend that I can add to my list? Together let us help build-up those businesses we all trust. Send me an email with their name, phone, and email, and I will get them added ASAP. You can view my list of trusted professionals at www.RobbynsList.com.



In the meantime, I'd also like to share a bit of real estate news with you. Putting things into perspective: Before COVID, a home listed for sale in La Crescenta would be placed under contract with a buyer every 1.5 days. Currently, the time frame is every 2.7 days. The amount of inventory in La Crescenta has dropped from an average of 37 homes for sale to 26. Homes are selling and buyers are out looking. In addition, rates are still at historic lows, and lenders are financing.

5 of My Newest Listings For Sale:

La Crescenta: 3 Bedroom | 2 Bath | 1575 sq.ft | \$895,000

La Crescenta: 3 Bedroom | 3 Bath | 1805 sq.ft | \$1,089,000

Tujunga: 5 Bedroom | 4 Bath | 4200 sq.ft. | \$1,200,000

Universal City: 2 Bedroom | 2 Bath | View Townhouse | \$759,000

Lakeview Terrace: 4 Bedroom | 4 Bath | Horse Property | \$1,100,000

Please feel free to call with any questions you may have. Always here to help.

Respectfully,



Robbyn Battles